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We've achieved our two-fold mission. But new headwinds ahead demand we get back to the grind.

Annual report.

2023.

About us.



Instituto New Economy was founded to promote Portugal's crypto economy and industry.

Our two-fold mission.

Establish Portugal as the leading crypto and blockchain hub.

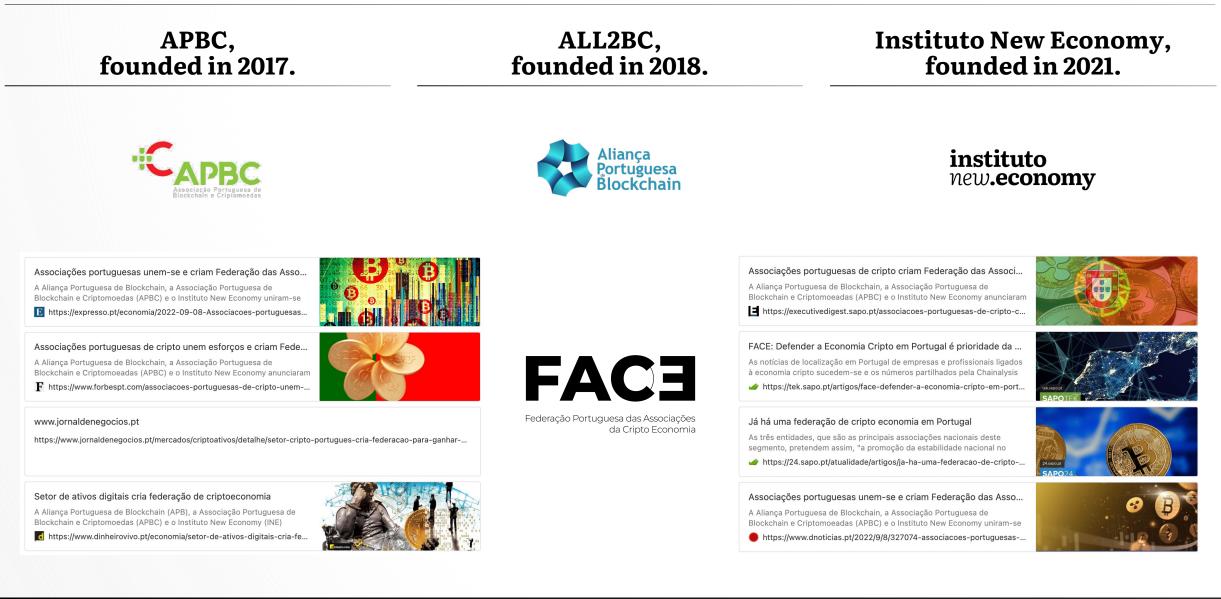
Develop a cryptoasset-friendly tax and regulatory environment in Portugal.

Instituto New Economy was founded by leaders in the crypto and national academic and political scenes.



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To better engage with the public sector, we have partnered with key advocacy groups to create FACE, the Portuguese crypto federation.



An overview of our activity so far.



We were formally established as a Portuguese non-profit association in June 2021 and began interacting with regulators and MPs since.

Q1 2021	Q2 2021	Q3 2021	Q4 2021
• Online conference with founding members and key policy makers, including the former Prime Minister of Portugal.	 Participated in the public consultation for BdP's registration process for VASPs and engagement with the regulator. 	 Eco media partnership. Interviewed for "Linha da Frente, a prime time TV show at RTP. 	 Organised a conference with key regulators, policy makers and stakeholders in Lisbon during Solana's Breakpoint.
 On the topic of blockchain as a key driver of national competitiveness in the new digital economy. 	 Participated in the public consultation for FATF's Draft Revised Guidance for VASPs. 	 National community survey and interviews with top VASPs who got a license from BdP. 	 Engaged with MPs on the taxation uncertainty. Helped the Minister of the Economy meet with top
 Legal establishment preparation and internal regulation draft. 	 Blockchain training to CMVM (Portuguese SEC) and Bank of Portugal). 	 Developed a "Cryptoasset strategy toolkit for policymakers in Portugal". 	 VCs and entrepreneurs. Participated in a workshop in Brussels.
	 AML & cryptoasset compliance training to NovoBanco. Country partnership 	 Partnership with Global Digital Finance, the European Blockchain Association, and EUCI. 	 With MiCA's author. DeFi and governance training to Sonae IM Board Informal university
	with Chainalysis.		partnerships.U. Porto & Católica Lisbon.

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In 2022, we scaled our work and became fully engaged in Portugal's political scene, while initiating our approach to Europe and Brussels.

Q1 2022	Q2 2022	Q3 2022	Q4 2022
 Negotiated partnership with Nova University. Kicked-off PR partnership with MA Family. Shared our crypto strategy with the key political groups as a primer. Organised a workshop on "Porto's potential as a crypto hub" at the request of the city hall. Commented on EU's AML/CFT package, including the TFR. Launched our new website and "associate members" subscription program. 	 Crypto tech and use cases 101 training to José de Mello. Led the formation of FACE, the Portuguese Federation of Associations for the Crypto Economy. Met the Madeira government and were invited to a regional crypto task force. Met the Sec. of State of Digitalisation about PT's crypto strategy project. Met with IL party leader. Applied to a DeFi Education fund grant. Their European arm replied favourably but didn't follow through. 	 Organised conference with Chainalysis and top Portuguese banks in Lisbon. Moderated a roundtable with Lídia Pereira, MEP, and Diogo Mónica, co-founder of Anchorage. Public consultation on AI and capital markets with CMVM. Produced an European crypto taxation benchmark. Met the Sec. of State of Finance and negotiated the new tax regime with his team and PS MPs. Crucial collaboration of various law firms, FACE, and MA Family (PR firm). Key highlight of 2022. 	 Organised The Reg3 Conference in partnership with the EU Crypto Initiative (EUCI). 48 top speakers. Chainalysis CEO lunch 415 tickets sold and 197 confirmed check-ins. Raised €30k, spent €3k. Public consultation on the new VASP regime with BdP. BdP replied favourably to our comments. Brussels workshop with EUCI and fellow EU crypto advocacy groups and key MEPs & EU regulators. Met with the VP of PSD parliamentary group.

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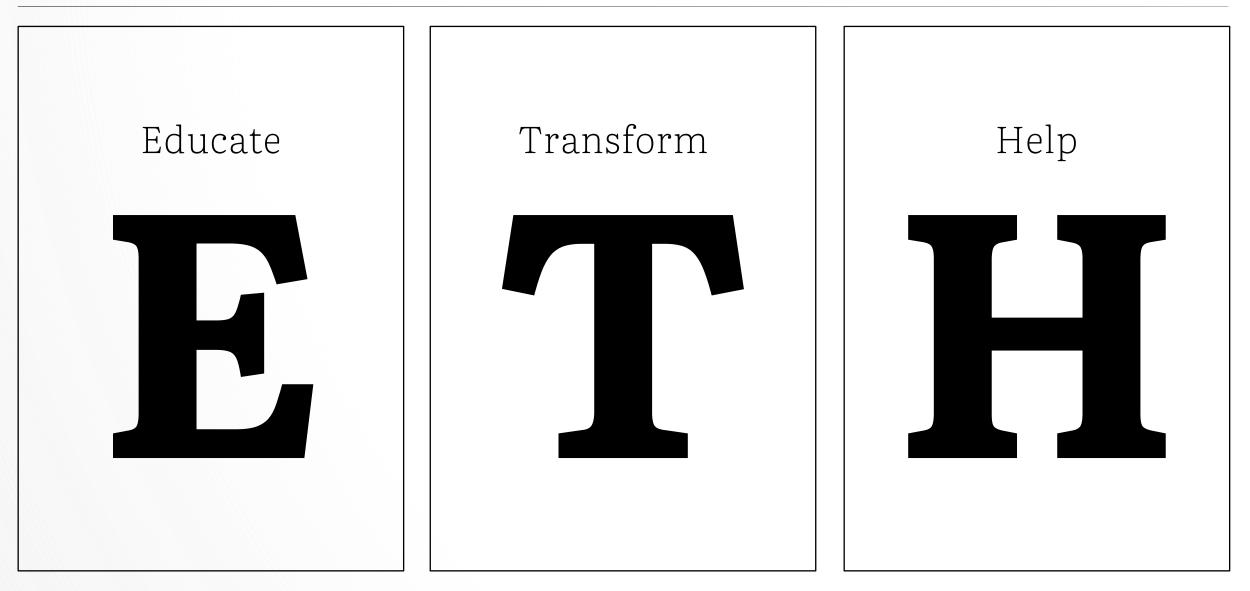
In 2023, we fulfilled our two-fold mission. This proved to be a fragile feat, as the government fell, bringing renewed political uncertainty.

Q1 2023	Q2 2023	Q3 2023	Q4 2023
 Support the DeFi Retreat in Lisbon & Wharton's Blockchain & Digital Asset Project trip to Portugal. 	 Conducted a crypto training for the British-Portuguese Chamber of Commerce. 	 Helped re-initiate the national crypto strategy project, with one of our members placed directly in 	 Conducted workshops for Foresight Advisors and for Arches Capital.
 Signed a partnership with Blockchain4Europe. 	 Tasked by the Min. of Finance to provide a crypto tax reporting benchmark. 	the task force and several others interviewed.	 Spoke at a Blockchain For Europe 2023 Summit panel. On the "metaverse
 Participated in the EU Blockchain Convention in Barcelona. 	 Contributed to the ACPR consultation on DeFi 	 Prepared a pitch for a specific law for DAO incorporation in Portugal. 	economy & the future of cryptoassets".Organised The Reg3
 Organised side event during ETH Porto on 	regulation, to EUCI's Data Act letter and to the MoF call for the "Open Finance Act".	 Helped organise the Reg3 forks in Croatia and Cz. Rep. Participated in a DeFi policy 	Roundtables again in partnership with the EU Crypto Initiative (EUCI).
 crypto policy and taxes. Invited to speak at the Blockchain4Belgium National Strategy kick-off. Conducted a crypto training at Anchorage's Porto office inauguration. 	 Moderated panel at EpicWeb3 Lisbon and spoke at the European Web3 Summit in Brussels. Prepared formal complaints on a crypto scam advertised in PT's top TV newscast. 	 Participated in a DeFi policy workshop in Paris. Participated in a consultation for the Min. of Finance of Portugal about a new EU "Open Finance Act". Organised a DAO retreat in the Dão region. 	 30 top speakers. Sponsored by Q Protocol. 139 tickets sold and 98 confirmed check-ins. Raised €10k only (bear). Spoke at crypto and fintech events organised by Bison Bank and the British Embassy.

An overview of our advocacy blueprint.



Our founding manifesto encompasses nine goals. We've organised them into three areas which inform our planning and communication.





While our best work translates into shaping policy, we couldn't do it without influencing stakeholders and great community relations.

Educate.	Transform.	Help.
Influence key stakeholders.	Shape favourable policy.	Build strong relations.
 Educate policy makers and academics on this industry's potential. 	 Promote friendly and clear regulatory regimes for this industry. 	 Cooperate with global crypto advocacy groups, especially in the
• Ensure the public perception of cryptoassets is well-informed.	• Develop a friendly tax regime for cryptoassets and cryptocurrency.	EU, but not only.Aggregate the cryptoasset
Contribute to the institutional	• Partner in the formation of relevant	community in Portugal.

technology & innovation parks.

adoption of cryptoassets.

• Help reverse Portugal's brain-drain.

2022 and 2023 in review.



In 2021, we agreed on various key performance indicators to guide our work in 2022. Here's how New Economy fared then.

Educate Influencing stakeholders			sform g policy	Help Building relations	
KPIs	Update	KPIs	Update	KPIs	Update
Organise four educational events, with key regulators and MPs in each.	We had private Q&A sessions with PS, PSD & IL and organised two major conferences .	Influence "national blockchain strategy" group according to our proposal.	The government postponed the start of this project to 2023 .	Organise three community workshops	We organised one workshop and moved the rest to 2023 with the national strategy.
Organise ten breakfast sessions with a special guest in each.	This initiative was abandoned .	Ensure MiCA doesn't become a "Frankenstein- like" regulation.	This was a poor KPI as MiCA had already become a patchwork bill, but we've updated it for 2023.	Organise two formal dinners with at least 10% Portuguese expats	This initiative was abandoned .
Have 500 attendees participating in INE's main annual conference.	The Reg3 Conference had 415 registered participants.	Ensure the cryptoasset taxation regime for individuals doesn't change in 2022.	The government refused to do it , but we were able to draft a well-received regime .	Contribute to at least two working groups with our partner groups	Contributed to the European Blockchain Association and the EU Crypto Initiative .
Have INE members write 24 articles published on key media.	We published 39 articles, interviews and comments.	Promote the development of a cryptoasset sandbox in Portugal.	Engaged with Nova SBE for their tech-free zone (ZLT) application but the project stalled .	Establish at least two university partnerships	In addition to Nova- SBE , we have a partnership with Católica ready and waiting funding.

In 2022, we updated our KPIs to meet our persistent goals. Check our key achievements in 2023 with some additional comments for context.

Pillars	Persistent Goals	Updated KPIs for 2023	Key achievements in 2023	Additional comments
	Educate policy makers and academics on crypto's potential.	Organise two educational events, with key regulators and MPs.	Q&A sessions and public consultation with the Min. of Finance & organised The Reg3 Roundtables.	Check out our Reg3 2023 video on the event's YouTube.
Educate. Influence stakeholders.	Ensure the public perception of cryptoassets is well-informed.	Write or comment on 50 articles published on key media.	We wrote or commented on 30 articles published on key PT & EU media (thank you, MA Fam.!)	We missed our quantitative goal but were featured in Politico, Expresso, J. de Negócios, CoinDesk, CoinTelegraph, etc
	Contribute to the institutional adoption of cryptoassets.	Sell 1000 tickets for The Reg3 Conference in Lisbon.	Due to lack of funding, we made The Reg3 Roundtables free and focused on experts, with ~100 check-ins.	As last year, members will be able to check this event's own report.
	Promote friendly and clear regulatory regimes for crypto.	Positively influence "national crypto strategy" working group.	Half of The Reg3 Conference was dedicated to it and we had one of our members in the task-force team.	Our secretary was also invited to participate in Belgium's National Blockchain Strategy kick-off project.
Transform. Shape policy.	Develop a friendly tax regime for cryptoassets and cryptocurrency.	Negotiate a better crypto taxation regime in 2023.	We proposed a simple update to the reporting forms that are due to be applicable in April 2024.	The snap elections delayed the publishing of the forms, but we'll meet with the Tax Authorities in late March.
	Partner in the formation of relevant tech & innovation parks.	Promote the development of a cryptoasset sandbox in Portugal.	In May, Nova's tech-free zone application had been submitted, but hasn't been approved yet.	It seems the tech-free zone framework sadly isn't as useful as expected.
	Cooperate with global advocacy groups, especially in the EU.	Contribute to two working groups with our partner associations.	Contributed to INATBA's industrial blockchain task force, to its DeFi paper & to EUCI's DeFi workshop.	Also worked on open letters and rule books with EUCI, EBA & B4E.
Help. Build relations.	Aggregate the cryptoasset community in Portugal.	Organise three community workshops.	Organised two events and six workshops / talks with Anchorage, Arches Cap., FA & the Brit. Embassy.	Also helped Wharton's BDAP trip to Lisbon and the organised an Unplug-like "DAO Retreat" in the Dão region.
	Help reverse the Portuguese brain-drain.	No KPI was defined for this goal yet.	Our Sec. spoke in three conferences in Brussels and hopefully contributed to convince some emigrants!	We also provided direct contributions to the 2024 election programmes of IL & Chega and comments to PSD & PS.



Some of our main 2022 and 2023 events.

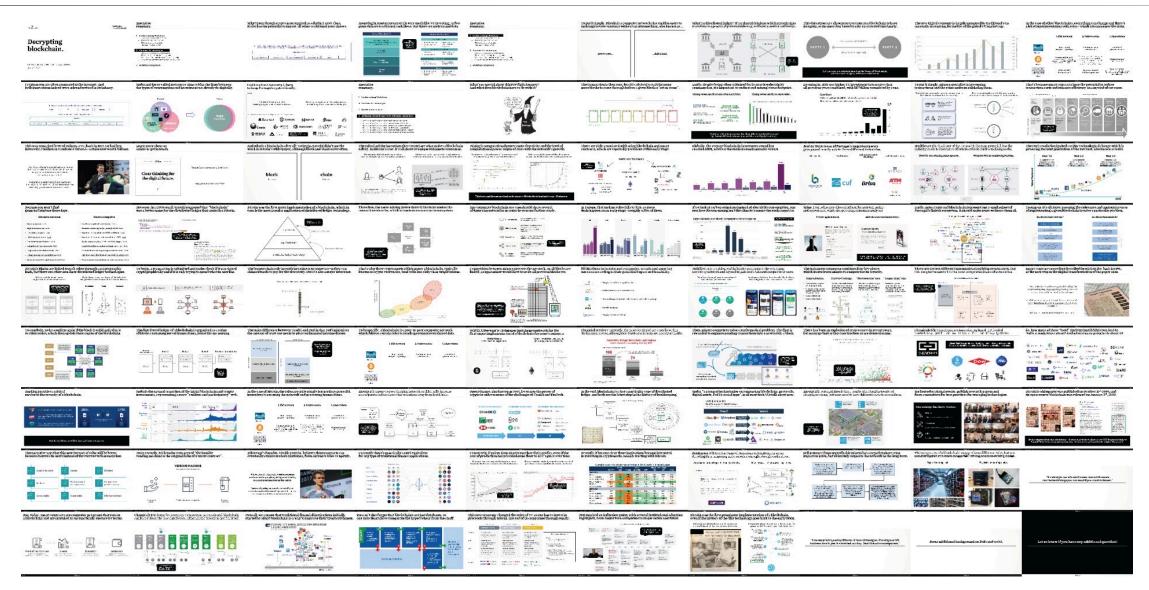


In February 2022, we organised a workshop with the Porto City Hall to understand what did the city need to become a global crypto hub.





In April 2022, we held a training session with the board of José de Mello, Portugal's largest industrial group, on blockchain & crypto 101.



In June 2022, we organised an intimate conference in partnership with Chainalysis and top Portuguese banks on cryptoasset adoption.





Throughout October 2022, we negotiated the new taxation regime for cryptoassets, which is such a long story that it has its own report.

FACE

About the new tax regime for cryptoassets in Portugal.

The full story " Department 3:02

Some countries offer clear exemptions for cryptoassets, in an approach which contrasts with the simpler regimes of Romania and Bulgaria.

= Germany	= Austria	11 Italy	= Slovenia
 Capital gains exampt if assert is held for >1 year. Abscoald Forstelling or setting for both which 	 Bettere March 2022, Austria, also exempted: cupital gains if assertness held for >1 peer. Hat new realised gains available of top 27.35. 	 Capitalgalas exempt if the total value of the assets of an individual is nor valued at > 63.00 for more than 7 consecutive working days. 	 Just like in Perfugal before, Slevenia has a legal void so capital gains area 't currently taxed (in 201) unless they are considered a professional arbitrit.
 Crypte to appreciator exempt and reserving requirements are complicated. 	tax, consisting the tria already nagrowshy impacting the industry.	 A new regime for threegoers will allow the payment a fixed tex of (100 c, a lowing c a traffer soft-deasts.) 	 The participent score By-febrard s 12s "Ranwichdreit the" but it sussected against.

stors appreciate the simplicity of the Romanian or Bulgarian regimes a is already discussing raising its flat tex from tirs, to the

Outside the EU, countries with better fiscal frameworks have attracted investment and managed to reap more benefits of the crypto ecosystem.

United Kingdom "a Dar mentor to the parts reserved to the global regularities to the global regularities to the parts references and any one parts references and parts r	Switzerland Switzerland "Therian passars obsputne passar obsputne passar entrypole, dealer pass Plans an cheriate makepar warkbaut observer passars to wet and pass	CAE and Dubai OAE and Dubai The Dubai "Estation for easily set using pro- eline arrival variation and estatist beach arrival power	Liechtenstein Liechtenstein "Liechtenstein HT puckty aufarunder Keentlas k place, einte Israakaget bescher eine Lamane bastahlent onzuent, porthy us egitt tier. Th	Bingspore Bingspore The dynamics of the sector and a consist of the sector services are been used to be been been consisted and be a sector consisted and be a sector and the sector sector
10% or 20% on capital gains.	Reasonable wealth taxation regime 10.5% to 0.8%)	Capital gains are not taxed (for now, ongoing discussion).	12.5% fiai rate for capits i gains.	Capital gains are not taxed, but others (e.g. trading) pay 228.

The taxation proposal presented in October within the 2023 Budget followed one of our two recommendations, i.e. the Germany model.

water open as a state of the state of

Personal Income Tax summary - Original October proposal Capital gains: 22% or 0% if asset held for a 365 days.

 Losses can be cartied for 5 years and used to offset future gains.
 Gains from regular activities, aka Category 3: 0.155 coefficient. Staking and mining with a maximum tax rate of 7.2% up to 6200k in yearly income () other simplified regime requirements), and after it's subject to PLT's marginal rates rates (even ption unclear here). Regular reading subject to maximum rate of 16.8% up to C200k. Other notes: Perfuguese VASPs need to report crypte transactions,

 Corporate Tax summary – Original October proposal d under corporate income tax brackets (currently 21% or 17%) But only 13% of crypto income (e.g. mining and staking, but not capital gains from fracting) is to be subject to said tax rates.

Stamp Duty summary - Original October proposal VASPs have to levvy a 4% tax on the commi they church Donations and non-family inheritances are subject to a 10% tar As well as other slifts or "free transfers", notentially including

Most EU countries frame crypto gains in Personal Income Tax, either
subjecting them to the marginal rate of each taxpayer or to a "flat tax".

Aggregation in personal income brackets	"Plat tax" for	cryptoassets.
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FNotheritands to Fast from the rest index coordinations Cornelies.	- ** Finland and an Sweden	33%.

As each EU country taxes cryptoasset differently, MEP Lídia Pereira has already advanced with a harmonization plan in the EU Parliament.

The Portuguess Fina also said that the id Portugat would be ogreculent, but its pressure change	ed situation for to wait for this come actorial
Contra contra contra	a tilan i Alan
New resolution approved the October 9923	
DRAFT REPOR	
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	Action would be apreciated would be apreciated at the same of the same action of the same

Finally, this September, we heard the government was rushing a proposal for a new crypto tax regime and arranged some meetings.



rnment should follow one of two approaches either the German model or a low fli ary debate in Slovenia, and offered to redact a proposal of the law, which we did.

The Socialist Party heard the industry's demands and integrated them in a new proposal. But added some new ideas at the last minute.

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The crypto-to-crypto exemption was a key improvement as it makes the law simpler. The MPs introduced "anti-abuse laws", which are fine, but also a problematic "exit tax

Setor pede mudanças à tributação cripto. Isonção nas maisvalias de crintostivos não se Quer isenção para NFT e trocas entre aplica se não houver troca de informações -----the state of the state of a state



Conversely, several countries have put forward very unnatractive tax frameworks which have hurt the local crypto industry and community.

Belgium	France	= Netherlands	🎫 Denmark
 There's a placed exception for "the normal management of one's sameter", but it 's carety upplicable and is part of a complex system. 	 Professional Investors and nations pay 43%. Occasional Investors 7 or pay 20%, built is 16 of Lunce Investors. 	 That on wealth above 650k according to the value of one assess on January byl, exception and amony bruders (regular income). 	 Crypto gains non-t be aggregated in one's overall income, which in then subject to unergined bes rates up to 52%
 So, more cases fall under a Sys flat arc for actual gfring, with prefersional tracks and get to manging frameway that earning up to 30%. 	 The period situation in the sector as, a sector and listy of li- stary plans for an ever the regime or against the make started way a sector be in the stry. 	 Joint and Spee Draw Operating the speed of t	 Crypto executed for "non- appendix for events" - me, autocore, but howy or goed a so Error properties of a constituence topocolation. The approximation in a 2000 the autocore that a 2000 the autocore to social for an "available to social for an "available to available to available to available to available to available to ava

In April, the Min. of Finance confirmed that the TA has been studying

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Definitions

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Crypto-Crypto

NFTS

Incentives

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the issue since February but the matter wasn't voted in the 2022 budget.

Additionally, we met again with the government and parliament to

factuation of securities was not comprehensive enough.

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provide a detailed critique and an alternative to the original proposal.

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Comparisons we myption to cryptic transformational comparison in porting must be made and every human and to tappay enters. For AT is creativational values at be malitate to the state college.

Additionally, the October proposal provided as clustry regarding such separating per alconents WiCA and 1-8 do not apply to most 6.478 so intercells also make sense to darkiy non-for gift or toker shall at lates the scape of this tax regime. All enally what matters is the uncertain gased that, the NTT represents.

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Lastly, note that other parties also presented proposals to change

the original tax regime, but these weren't approved in the parliament.

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istema que torne a tributação adeprada", disse o ministro

APart des did more and an apart to the the

Still, even if Portugal's "strict legality of taxation" had exempted most crypto gains from PIT, these have always been subject to corporate tax.

IRS (PIT)	IRC (corporate tax)	IVA c IS (VAT and others)
In 2016, the Tax Authorities issued a binding public ruling confirming that (occasional) gains from cryptuasets didn't full in romgal's Cat. B (copied sizes) our Cat. E (copied) incomel tax backets, but they could fail under Cat. B (for professional income).	The TaxAuthorities have never issued another binding public ruling about this notil their exportes crypte taxation. Just it was clear that all organisations dualing with prystoasnets were anbject to corporate tax.	 WAT was exempt as crypt suspers are considered currencies. This are curlencies (by another paths rating to 200). There is Court at Tunities are can Transfergue suspension are demained regimenting are demained and the supper to Vation or
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To mitigate this, we made our concerns heard in various media outlets, highlighting the specific problems with the proposal.







This led to a final round of meetings with the government and with key PS MPs to explain the problems with those last-minute additions.

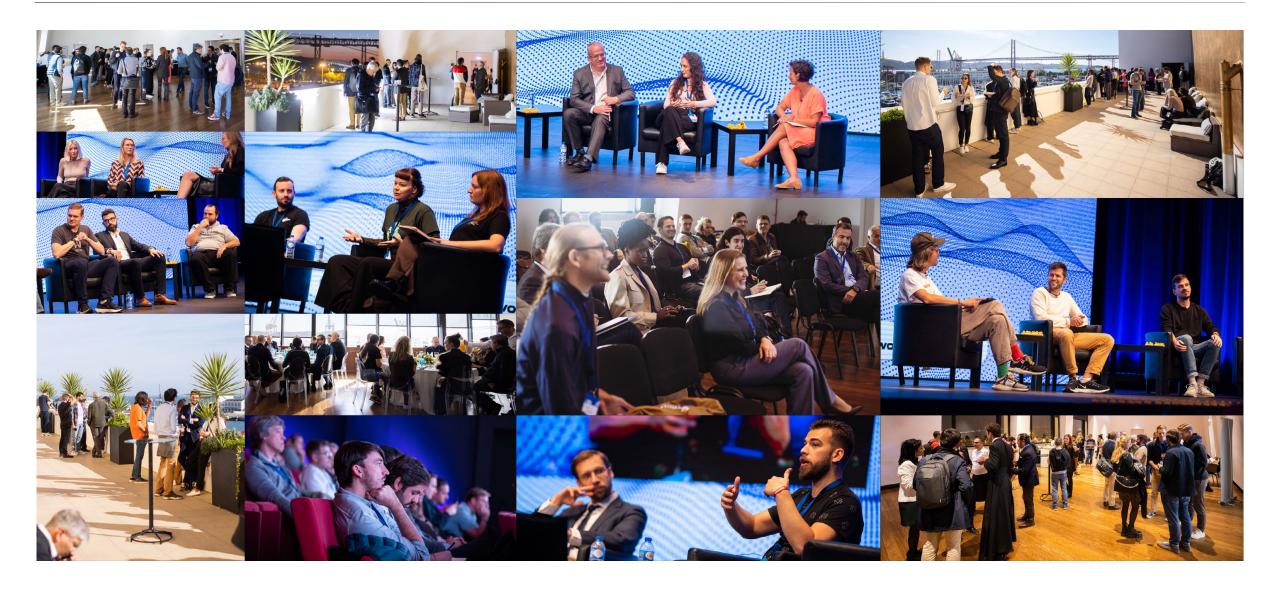
Minor definition issues.	The so-called "exit tax".	Renewable mining.
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ely, due to the nature of the budget process, there was no chance to have these changed unless the Socialist would vote against their own proposal. But this is something we'll keep advocating for in the future.

In a nutshell, the new Portuguese crypto tax regime was approved on Nov. 28th and will be applicable from January 1st, 2023, onwards,

kely presented rong document.	Livre also tried to cancel the exemption.	PCP made an exhaustive case against crypto.	Kilorephatia	Taken to the part of the set
			 Crypto-to-crypto transactions excluded in IRS (PTT). NF, skind of, They are not considered myptoasses to there's a void. Confirmation of PTO-criteris for other scenario governous. 	 VASPs. Fortuguese VASPs need to report crypto transactions every January Iron 2023 or words.
			 Personal Income Tax summary. 	 All European VAS Ps will have to do the same from 2048 cowards inger UACS directive).
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			 Corporate Tax summary. Taxed and/or constrate income tax brackets icon contly 21% or 1743. 	 The so-called exit tax. If you loss your tax vasidancy, far tax purposes it

In November 2022, we organised The Reg3 Conference, our flagship event, in partnership with the EU Crypto Initiative. Has its own report.





In March 2023, we partnered with Applied Blockchain to organise a side-event during ETH Porto for an audience of policy-curious devs.



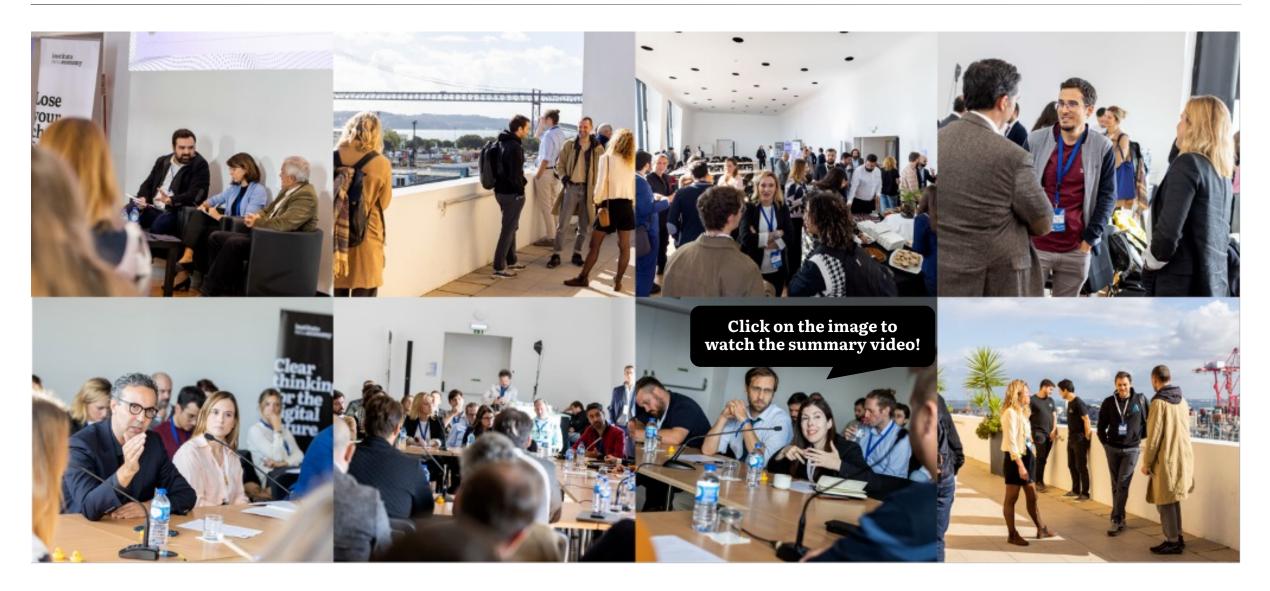


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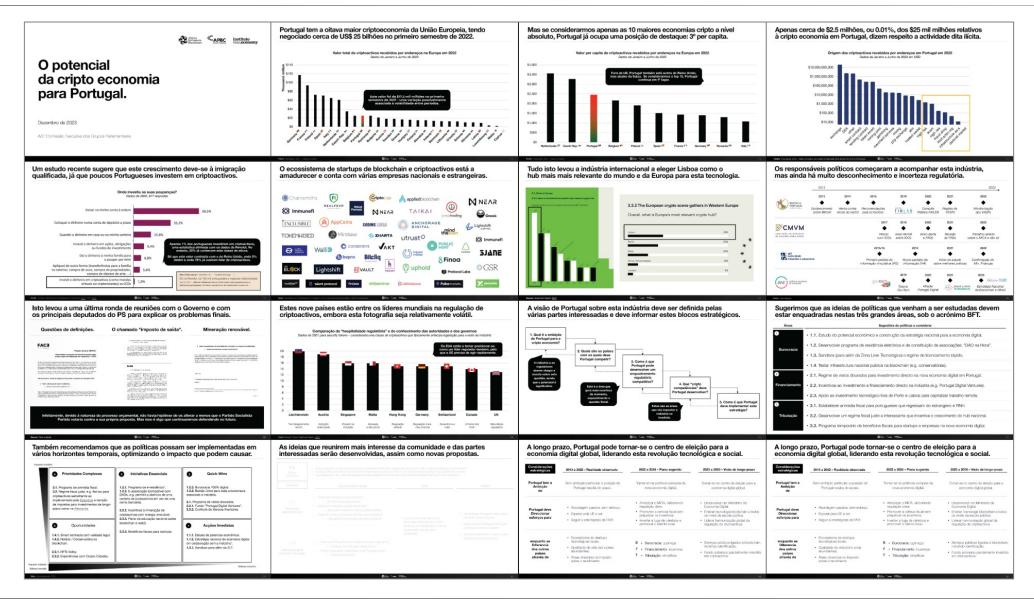


In November 2023, we again partnered with EUCI to organise The Reg3 Roundtables, a more intimate event focused on deeper dialogue.





In December 2023, we engaged with the major political parties to share some of our policy hooks to support Portugal's new digital economy.



Next steps.



Additional funding helps drive key policy outcomes and produce much-needed research.

Help implement regulation.

- We need to engage with MiCA's implementation, where Portugal is already falling behind, and to help implement Portugal's national crypto strategy, which was finished in December 2023.
 - We need to support the work of more think-tanks with key connections in Brussels and in EU institutions.
 - Extra funding would allow for additional staff to contribute here and to ensure the national strategy is implemented swiftly.

Consolidate fiscal certainty.

- We need to extend our direct engagement with Portuguese Members of the European Parliament as well as with key bureaucrats on EU taxation.
 - We need to engage with key MEPs regarding plans to establish a European-wide tax on cryptoassets.
 - Extra funding would allow us to properly lobby in Brussels to defend Portugal's interests, either through a local agency or a partnership.

Research-based policy.

- We need to ramp-up our educational sessions with regulators and key stakeholders, as well as our communication to the public – and we need to support this with independent research.
 - We need to educate the experts and ensure the civil society is not swayed by the growing anti-crypto rhetoric which will only increase in this bull.
 - Extra funding required to establish a Crypto Observatory with a main Portuguese university.

Working towards these three outcomes maximises our odds of keeping Portugal crypto friendly. Get in touch if you want to learn more about these projects.

If you have any questions please visit our website and get in touch.



Supporting tomorrow's economy.

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